



## We're Excited To Share The News With You!

GHMC will now be FCM TPO. We are thrilled to share some exciting news with you! As part of our ongoing commitment to growth and alignment within First Colony Mortgage, we are embarking on a significant transition with our wholesale channel. Starting **March 4th**, we will be transitioning and operating under **"First Colony Mortgage, (FCM TPO)."**

We know and understand that change can bring questions, and we are here to provide support every step of the way. Please feel free to reach out to our leadership team that recently joined First Colony Mortgage: Nectar Kalajian, *Managing Director*, Omar Cantillo, *President*, and Deborah Schwartz, *TPO COO*, along with our experienced and successful Sr. Account Executives.

This transition marks an important milestone in our journey, as we leverage the collective strengths and resources of our parent company established in 1984 to better serve our customers and drive innovation in our industry.

While we are currently operating as First Colony Mortgage Corporation dba GHMC or GHMCTPO, we are moving forward and operating our TPO channel as First Colony Mortgage Corporation (FCM TPO). Over the coming weeks, you will start to see changes reflected across our communication channel, including our website, email signatures, and marketing materials. Please rest assured, our team is working diligently to ensure a seamless transition for everyone involved.

Our dedication to delivering exceptional products and service, as well as maintaining strong relationships with our Broker Partners remains unwavering.

Thank you for your continued dedication and support as we embark and deliver what we do best: Service, Product, Technology and Pricing.

Best Regards,

*Corey Shelley*  
Chairman, First Colony Mortgage



**Nectar Kalajian**  
*Managing Director*



**Omar Cantillo**  
*President*



**Deborah Schwartz**  
*TPO COO*

