

LUX AUS PROGRAM COMPARISON 10/7/2024

CHARACTERISTIC	LUX JUMBO AUS				
	N	Υ	S		A
CHANNEL	Wholesale	Wholesale	Wholesale	Wholesale	Wholesale
UNDERWRITING	FNM DU/DO or FRE LPA	FNM DU/DO or FRE LP			
	FINDINGS:	FINDINGS:	FINDINGS:	FINDINGS:	FINDINGS:
	Approve/Eligible,	Approve/Eligible,	Approve/Eligible,	Approve/Eligible,	Approve/Eligible,
	Approve/Ineligible (Due to				
	loan amount, interest				
	only)	only)	only)	only)	only)
TRANSACTIONS	Purchase, R&T, Cash-Out	Purchase, R&T, Cash-Out	Purchase, R&T, Cash-Out	Purchase, R&T, Cash-Out	Purchase, Cash-Out
MAX LOAN AMOUNT	\$3.5MM	\$3.0MM	\$3.5MM	\$3.0MM	\$2.5MM
OCCUPANCY	PR, 2 nd HM, INV	PR, 2 ND HM			
SEASONING – R/T	Follow AUS				
SEASONING – C/O	Follow AUS				
MAX CASH-OUT	Follow AUS	LN AMT <=\$1.5MM	Follow AUS	MAX \$500K*	MAX \$500K
*Refer to Program Matrix for		\$350K			
specific amounts		<=\$2.0MM			
		\$500K			
DELAYED FINANCING	Follow AUS				
MAX DTI	50%	49.99%	50%	45%	45%
FIRST-TIME HOME BUYER	Follow AUS				
MAX LTV/CLTV	89.99%	80%	90%	89.99%	80%
	See program matrix for specific				
	transaction eligibility				
MIN LOAN AMOUNT	\$1.00 over Conforming	\$400K	\$400K	\$1.00 over 1-unit	\$1.00 over 1-unit
	loan limit, based on the			Conforming loan limit,	Conforming loan limit,
	subject property county			regardless of property	regardless of property
FIVED DATE TEDAMS	and number of units	45 20 45 5: 1	20 VP 5: 1	county or number of units	county or number of units
FIXED RATE TERMS	15, 30 YR. Fixed	15, 30 YR. Fixed	30 YR. Fixed	15, 30 YR. Fixed	15, 30 YR. Fixed
ELIGIBLE ARMs	5/6, 7/6, 10/6 ARM	5/6, 7/6, 10/6 ARM	Not Available	Not Available	5/6, 7/6, 10/6 ARM
		MIN 700 FICO Required			7/2 - 7 - 2 - 4 - 4 / 5 - 1
ARM RATE CAPS	5/6 ARM 2%/1%/5%	5/6 ARM 2%/1%/5%	N/A	N/A	5/6 ARM 2%/1%/5%
	(First, Periodic, Lifetime)	(First, Periodic, Lifetime)			(First, Periodic, Lifetime)
	7/6 & 10/6 ARM	7/6 & 10/6 ARM			7/6 & 10/6 ARM
	5%/1%/5%	5%/1%/5%			5%/1%/5%



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ARM – QUALIFING	5/6 ARM MAX Note Rate	5/6 ARM MAX Note Rate	N/A	N/A	5/6 ARM MAX Note Rate		
ARIVI – QUALIFING	after 1st annual	after 1st annual	IN/A	IN/A	'		
					after 1st annual		
	adjustment 7/6 & 10/6 ARM Note	adjustment 7/6 & 10/6 ARM Note			adjustment 7/6 & 10/6 ARM Note		
	l ' '				, ,		
INITEDEST ONLY	Rate	Rate	21/2	21/2	Rate		
INTEREST ONLY	N/A	N/A	N/A	N/A	N/A		
INTEREST ONLY -	N/A	N/A	N/A	N/A	N/A		
QUALIFYING	- "	- "	- "	- "	- !!		
MAX # OF FINANCED	Follow AUS/Agency	Follow AUS/Agency	Follow AUS/Agency	Follow AUS/Agency	Follow AUS/Agency		
PROPERTIES							
MI REQUIREMENTS	N/A	N/A	N/A	N/A	N/A		
COLLATERAL							
	Primary: 1-4 Units	Primary: 1-4 Units	Primary: 1-4 Units	Primary: 1-4 Units	Primary: 1-4 Units		
OCCUPANCY/UNITS	Second HM: 1-Unit	Second HM: 1-Unit	Second HM: 1-Unit	Second HM: 1-Unit	Second HM: 1-Unit		
	Investment: 1-4 Units	Investment: N/A	Investment: 1-4 Units	Investment: 1-4 Units	Investment: N/A		
ACREAGE MAX	20	20	20	20	20		
NON-WARRANTABLE	Not Allowed	Allowed – 10% LTV	Not Allowed	Not Allowed	Not Allowed		
CONDO		Reduction PR Only 30					
		YR Fixed Only					
APPRAISALS	>\$2MM 2 Full Appraisal	>\$2MM 2 Full Appraisal	>\$2MM 2 Full Appraisal	>\$2MM 2 Full Appraisal	>\$2MM 2 Full Appraisal		
	Required	Required	Required	Required	Required		
	<= \$2MM 1 Full Appraisal	<= \$2MM 1 Full Appraisal	<= \$2MM 1 Full Appraisal	<= \$2MM 1 Full Appraisal	<= \$2MM 1 Full Appraisal		
	+ CDA	+ CDA	+ CDA	+ CDA	+ CDA		
TRANSFERRED	Not Allowed	Not Allowed	Not Allowed	Not Allowed	Not Allowed		
APPRAISALS							
DECLINING MARKETS	10% Reduction to MAX	10% Reduction to MAX	10% Reduction to MAX	10% Reduction to MAX	10% Reduction to MAX		
	LTV/CLTV	LTV/CLTV	LTV/CLTV	LTV/CLTV	LTV/CLTV		
GEOGRAPHIC	TX 50 (a) (6) Not Eligible	TX 50 (a) (6) Not Eligible	TX 50 (a) (6) Not Eligible	TX 50 (a) (6) Not Eligible	TX 50 (a) (6) Not Eligible		
RESTRICTIONS	See program matrix for	See program matrix for	See program matrix for	See program matrix for	See program matrix for		
	additional States	additional States	additional States	additional States	additional States		
INCOME/EMPLOYMENT							
GAPS IN EMPLOYMENT	Follow AUS	Follow AUS	Follow AUS	Follow AUS	Follow AUS		
INELIGIBLE BORROWERS	Undocumented borrowers	Undocumented borrowers	Undocumented borrowers	Undocumented borrowers	Undocumented borrowers		
	with only ITIN numbers,	with only ITIN numbers,	with only ITIN numbers,	with only ITIN numbers,	with only ITIN numbers,		
	Foreign Nationals.	Non-Permanent Resident	Non-Permanent Resident	Foreign Nationals.	Non-Permanent Resident		
		Aliens & Foreign	Aliens & Foreign		Aliens & Foreign		
		Nationals.	Nationals.		Nationals.		



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CAPITAL GAINS	Follow AUS	Follow AUS	Follow AUS	Follow AUS	Follow AUS
SELF EMPLOYED	Follow AUS	Follow AUS	Follow AUS	Follow AUS	Follow AUS
SELF EMPLOYED -	Follow AUS	Follow AUS	Follow AUS	Follow AUS	Follow AUS
HISTORY					
ASSET BASED INCOME	Eligible	Eligible	Eligible	Eligible	Eligible
	LP ONLY	LP ONLY	LP ONLY	LP ONLY	LP ONLY
	Refer to <u>Freddie Mac</u>	Refer to <i><u>Freddie Mac</u></i>	Refer to <i>Freddie Mac</i>	Refer to <i>Freddie Mac</i>	Refer to <u>Freddie Mac</u>
	<u>Seller/Servicer Guide</u> for	<u>Seller/Servicer Guide</u> for	<u>Seller/Servicer Guide</u> for	<u>Seller/Servicer Guide</u> for	<u>Seller/Servicer Guide</u> for
	details	details	details	details	details
		CRE	DIT		
MIN CREDIT SCORE	660	660	660	700	680
CREDIT INQUIRIES	Follow AUS	Follow AUS	Follow AUS	Follow AUS	Follow AUS
CREDIT RE-SCORE	Only permitted for	Only permitted for	Only permitted for	Only permitted for	Only permitted for
	correction of erroneous	correction of erroneous	correction of erroneous	correction of erroneous	correction of erroneous
	line items	line items	line items	line items	line items
BK/SS/DIL/FC/MODs	Follow AUS	Follow AUS	Follow AUS	Follow AUS	Follow AUS
STUDENT LOANS	Follow AUS	Follow AUS	Follow AUS	Follow AUS	Follow AUS
		ASS	ETS		
ASSETS SECURED LOANS	Follow AUS	Follow AUS	Follow AUS	Follow AUS	Follow AUS
GIFTS	Follow AUS	Follow AUS	Follow AUS	Follow AUS	Follow AUS
RESERVES	Follow AUS	LN AMT <=\$1.0MM	All LTVs >80%	LN AMT <=\$2.5MM	LN AMT <=\$1.5MM
		6 MO.	6 MO.	6 MO.	6 MO.
		LN AMT >=\$1.5MM - \$2MM	LN AMT <=\$1.0MM	LN AMT <=\$3.0MM	LN AMT <=\$2.0MM
		9 MO.	Follow AUS	12MO.	9 MO.
		LN AMT >=2.5MM 12 MO.	LN AMT <=\$2.0MM 3 MO.	2 nd HMs and C/O 9 MO.	LN AMT <=\$2.5MM 24 MO.
		INV Prop & 2-4 Units	3 MO. LN AMT <=\$3.0 MM	INV Prop	24 MO.
		12 MO.	6 MO.	12 MO.	
		12 1010.	LN AMT <=\$3.5MM	12 1010.	
			12 MO.		
BUSINESS ASSETS	CPA letter confirming the	CPA letter confirming the	CPA letter confirming the	CPA letter confirming the	CPA letter confirming the
	withdraw of funds will not	withdraw of funds will not	withdraw of funds will not	withdraw of funds will not	withdraw of funds will not
	negatively impact the	negatively impact the	negatively impact the	negatively impact the	negatively impact the
	business.	business.	business.	business.	business.
CASH RESERVES PER	Follow AUS	Follow AUS	Follow AUS	Follow AUS	Follow AUS
FINANCED PROPERTY					