

						SHAR	PS						
				PURCHASE	R/T	c/o					PURCHASE	R/T	c/o
Occupancy	Units	Loan Amount	FICO	MAX LTV/CLTV	MAX LTV/CLTV	MAX LTV/CLTV	Occupancy	Units	Loan Amount	FICO	MAX LTV/CLTV	MAX LTV/CLTV	MAX LTV/CLTV
			700+	90%	85%	80%			<=\$1.0MM	680+	85%	80%	75%
		<=\$1.0MM	680	90%	85%	75%		1	<-\$1.01v11v1	660	80%	80%	75%
			660	80%	80%	75%			<=\$1.5MM	700+	85%	80%	75%
	1		700+	90%	85%	80%				680	85%	80%	75%
		<=\$1.5MM	680	85%	80%	75%	Second Home & Investments			660	80%	75%	75%
			660	80%	75%	75%			<=\$2.0MM	720+	85%	80%	75%
		<=\$2.0MM	720+	85%	80%	80%				700	85%	75%	70%
			700	85%	75%	70%				680	80%	75%	70%
Primary			680	80%	75%	70%				660	75%	70%	65%
Residence	1		660	75%	70%	65%			<=\$2.5MM	720+	80%	75%	75%
			720+	80%	75%	75%				680	75%	70%	65%
		<=\$2.5MM	680	75%	70%	65%				660	70%	65%	65%
			660	70%	65%	65%	]						
			720+	75%	70%	70%							
		<=\$3.0MM	700	75%	70%	65%							
			680	70%	65%	65%							
		<=\$3.5MM	720+	70%	70%		]						
		الاالمان.26	700	70%	65%								



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					SHAF	RP C					
	Loan	MIN	PURCHASE	R/T	C/O		Loan	MIN	PURCHASE	R/T	C/O
Occupancy	Amount	FICO	MAX LTV/CLTV	MAX LTV/CLTV	MAX LTV/CLTV	Occupancy	Amount	FICO	MAX LTV/CLTV	MAX LTV/CLTV	MAX LTV/CLTV
		740+	90% <sup>1</sup>	90% <sup>1</sup>	80%		<=\$1.0MM	700+	85%	85%	75%
	<=\$1.0MM	700	90% <sup>1</sup>	90% <sup>1</sup>	75%		<-\$1.01v11v1	660	80%	80%	70%
		660	80%	80%				700+	80%	80%	75%
		700	85%	85%	75%		<=\$1.5MM	680	80%	80%	70%
	<=\$1.5MM	680	80%	80%	80% <sup>6</sup>			660	75%	75%	70%
		660	75%	75%	70%	Cocond		700+	80%	80%	70%
		740+	85%	85%	75%	Second Home	<=\$2.0MM	680	75%	75%	65%
	<=\$2.0MM	700	80%	80%	75% <sup>5</sup>			660	70%	70%	60%
Duine a m		680	75%	75%	65%		<=\$2.5MM	700+	75%	75%	65%
Primary Residence		660	75%	75%	60%			680	70%	70%	
Residence		720+	80%	80%	70%			660	65%	65%	
	<=\$2.5MM	700	75%	75%	65%		<=\$3.0MM	700+	70%	70%	60%
	<-\$2.5IVIIVI	680	70%	70%	60%		<=\$3.5MM	720+	60%	60%	
		660	70%	70%			<=\$1.0MM	700+	85%	85%	75%
		720+	75%	75%	70% <sup>3</sup>			660	80%	80%	70%
	<=\$3.0MM	700	70%	70%	65% <sup>4</sup>			720+	80%	80%	75%
		680	65% <sup>2</sup>	65% <sup>2</sup>			<=\$1.5MM	680	80%	80%	70%
	<=\$3.5MM	740+	65%	65%				660	75%	75%	70%
	~=\$3.3MM	720	60%	60%		Investment		700+	80%	80%	70%
<sup>1</sup> 2-4 Units MA	AX LTV/CLTV 8	5%				investment	<=\$2.0MM	680	75%	75%	65%
<sup>2</sup> 1-Unit only								660	70%	70%	60%
<sup>3</sup> 2-4 Units M								700+	75%	75%	65%
<sup>4</sup> 2-4 Units M							<=\$2.5MM	680	70%	70%	
<sup>5</sup> 2-4 Units M								660	65%	65%	
<sup>6</sup> 2-4 Units M.	AX LIV/CLIV 7	0%					<=\$3.0MM	700+	70%	70%	60%



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	SHARP I										
	Loan Amount		PURCHASE	R/T	C/O		Leen	MIN FICO	PURCHASE	R/T	c/o
Occupancy		MIN FICO	MAX LTV/CLTV	MAX LTV/CLTV	MAX LTV/CLTV	Occupancy	Loan Amount		MAX LTV/CLTV	MAX LTV/CLTV	MAX LTV/CLTV
		720+	85% <sup>1</sup>	85% <sup>1</sup>	80%		< \$1.5MM	740+	80%	80%	80%
	< \$1.5MM	700	80%	80%	80%	Investment		700	75%	75%	75%
		680	80%	80%	75%			680	70%	70%	70%
Primary		660	70%	70%	70%			660	70%	70%	70%
Residence		720+	80%	80%	75%		< \$2.0MM	740+	80%	80%	75%
& Second	< \$2.0MM	700	80%	80%	75%			700	75%	75%	70%
Home	< \$2.01v11v1	680	80%	80%	75%			680	70%	70%	65%
		660	70%	70%	70%			660	70%	70%	65%
	≤ \$3.0MM	700+	75%	75%	75%		≤ \$3.0MM	700+	75%	75%	65%
	≥ ⊅2.0MMM	680	75%	75%	75%	1		680	75%	75%	65%
<sup>1</sup> 2nd Home M	1AX LTV/CLTV	80%									



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	GENERA		RAM GUIDAN	CF.						
			REQUIREMENTS FOR OVERLAY							
MAX DTI	50% OCCUP	NCY	PR, 2 <sup>nd</sup> HM & INV	HOUSING HISTORY	1 X 30 X 12					
CREDIT SCORE	Primary Wage Earner - 3 scores lowest MID score   2 scores - lowest score									
COLLECTIONS	<ul> <li>Amounts remaining open   non-MED past 24 MO - \$2K</li> <li>All items affecting title must be paid prior to or at closing.</li> </ul>									
CASH-OUT SEASONING	MIN >6 MO   >12 MO - Appraised Value     ≤12 MO Lesser of PUR price + improvements or Appraised Value									
FIRST TIME HOMEBUYER	Borrowers who have had no homeow	nership in the pa	ast 3 YRS.   MAX DTI 43%   I/O ine	ligible   DTI >36%; Payme	nt shock limited to 300%					
TRANSCRIPTS	Full Doc – Required   ATL Doc - Required on non-self-employment income (e.g. W2) used to determine the qualifying income.									
BUSINESS NARRATIVE	Business Narrative required for all S/E and 1099 borrowers.									
INTEREST ONLY	I/O period 10 YRS.   Qualifying PITIA payment using the fully amortization term (e.g. 30 YR FX – 10 YR I/O = 20 YR Qual Term)									
ENTITY LENDING	INV Properties permitted   Business Purpose loans may be vested in LLC, LP, GP, CORP & S CORP   Foreign Entities not permitted									
SECOND SIGNATURE	Loan amounts ≥\$2MM a second signature is required.									
SUBORDINATE FINANCING	New subordinate financing not permitted.   Re-subordinated liens subject to MAX LTV   Second lien may not be privately held, HELOC or Reverse Mortgage.									
NON-ARMS	Primary Residence only - Tenant purchasing from landlord acceptable – 12 MO. Canceled checks, VOR not permitted   MAX LTV 80%   Verification of earnest money required, see guidelines for complete details.									
CONCESSIONS	Seller Concessions - PR & 2nd HM MA	K 6%   INV MAX 3	%							
		APPRAISAL R	EQUIREMENTS							
APPRAISAL	<ul> <li>LN AMTS &lt;\$2.0 MM - 1 Full Appraisa</li> <li>LN AMTS ≥\$2.0MM - 2 Full Appraisa</li> </ul>		CDA < 10% of appraised valu second appraisal required	e full CU	CU of 2.5 or less CDA not required.					
		STA	ATES							
INELIGIBLE	AK, HI, MO, NY		TX 50 (a) (6) and (a) (4) Ine	igible						
		COMP	LIANCE							
High cost or Section 32 loans no	ot permitted									
	E	OCUMENT	ATION TYPES							
		FULL DOCU	IMENTATION							
WAGE EARNER	1 or 2 YRs   W-2, Paystubs w/YTD earni	ngs								
SELF-EMPLOYED	1 or 2 YRs   Tax Returns (Personal & Bu	siness as applica	able)   YTD P&L							
		BANK STATE	EMENTS - ALL							
SELF-EMPLOYED	Borrowers must be in the same line o	work for a MIN	2 YRS   Business must be in exis	tence of a MIN of 1 YR.						
NSF'S	NSF only need to be considered wher	resulting in a ba	ank fee   All NSFs require a LOE	rom the borrower and U	W evaluation required					
LARGE DEPOSITS	Deposits >50% of the total income rec	uires a borrower	r LOE and UW evaluation or amo	ounts excluded.						



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BUSINESS OWNERSHIP	Borrower must be MIN 25% owner.			TAX	TAX TRANSCRIPTS/RETURNS			Not Required				
PERSONAL BANK STATEMENTS (12/24 MONTHS) INCOME												
ACCOUNTS	MAX 1 account may be	e used to	determine qual i	ncome.								
SUPPORTING DOCUMENTS	2 MO. Business bank statements required reflecting business activity & transfers to personal account.											
SUPPORTING DOCUMENTS	When Business bank	When Business bank cannot be provided refer to program specifics for exceptions, where applicable										
QUALFIYING INCOME	100% of the eligible de	eposits ÷ 1	2/24 MO.									
		BUSINE	SS BANK STATEI	MENTS (12/24	MONTHS) II	NCOME						
EXPENSE FACTOR	Standard – 50% - less			-								
PROFIT & LOSS STATEMENTS	1. MIN 10% - CPA/EA Gross receipts mu						S.					
EXPENSE STATEMENTS	2. MIN 10% - CPA/EA	√Tax prep	oarer Expense Sta	atement cover	ing the sam	e time perio	d as the ban	ık statemen	ts.			
QUALIYFING INCOME	Eligible deposits, less	expense f	actor, X the % of	ownership								
			PROFIT AND LO	SS (12 MONTH	IS) INCOME							
FICO/LTVS/TERMS	MIN FICO	660	MAX LTV/CLT	V PUR/R&T	80%	c/o	70%	TERMS	30 YR Fixed only			
BORROWERS	Borrower must be sel	f-employe	ed MIN 2 YRS   Bu	isiness exister	ice MIN 1 YRS	S   Business (	Dwnership≥	25%				
DOCUMENTATION	Most recent 3 <sup>rd</sup> party	Most recent 3 <sup>rd</sup> party prepared Profit & Loss Statement - CPA/EA/Tax Attorney only   PTIN not eligible										
BUSINESS BANK STATEMENTS	Most recent 2 MO Bus	siness Bar	nk Statements re	quired. Total o	deposits mu	st be within 3	35% of gross	receipts on	P/L.			
TAX PREPARED	3RD party preparing r	3RD party preparing must attest to filing the borrowers most recent tax returns   Borrowers who file their own tax returns are ineligible										
QUALIFYING INCOME	Net income from P&L	, X percer	nt of ownership/12	2 MO		TAX TRAN	SCRIPTS/R	ETURNS	Not required			
			1099 (12 N	IONTHS) INC	ОМЕ							
FICO/LTVS/TERMS	Follow bank statemer			TERMS	30 YR Fixe	5						
BORROWERS	100% Commission, gig borrower owned entit		or Independent (	Contractors   1	YR receipt o	of 1099 requir	ed, 2 YRS sa	ame line of v	vork   1099 cannot come from a			
EVIDENCE OF RECEIPT	Most recent 30 days p	-										
EXPENSE FACTOR	Standard 10% or WVC	E from er	mployer stating t	he borrower is	s not require	d to pay for a	ny un-reim	bursed busi	ness expenses.			
TAX TRANSCRIPTS/RETURNS	4506-C wage/income	transcrip	ts required. Tax F	Returns – Not	Required							
QUALIFYING INCOME	Most recent year 1099	AVG over	12 MO, less expe	nse factor, if a	pplicable							
			ASSE	T AS INCOME								
FICO/LTVS/TERMS	MIN FICO		680	MAX LTV/C	LTV	80%	TE	ERMS 3	D YR Fixed only			
UTILIZATION	Assets may be used as sole income source (Asset Utilization) or used in combination with other income (Asset Supplementation).								Supplementation).			
TRANSACTIONS	Cash-out not permitted <b>GIFT FUNDS</b> Not permitted											
ELIGIBLE ASSETS	100% checking/savings/money market   70% stocks/bonds/mutual funds   Retirement ≥ 59 1/2 70% - < 59 1/2 60%								%			
MIN ASSETS	Lesser of 1.5x the loan		or \$1MM									
QUALIFYING INCOME	Refer to program spe	Refer to program specific         TAX TRANSCRIPTS/RETURNS         Not required										



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SHARP	S			С		I	
LOAN AMOUNTS	MIN \$150k   MAX \$3.5MN	1	MIN \$125K   MAX \$3.0N	1M	MIN \$125K   MAX \$3.0N	ИМ	
	FIXED	15 YR, 30 YR, 40 YR	FIXED	15 YR, 30 YR	FIXED	30 YR, 40 YR	
TERMS	INTEREST ONLY	30 YR, 40 YR Fixed	INTEREST ONLY	30 YR, 40 YR FIXED	INTEREST ONLY	30 YR, 40 YR FIXED	
	P/L, Asset Utilization & 1	099 – 30 YR FX Only	P/L, Asset Utilization &	1099 – 30 YR FX Only	P/L, Asset Utilization &	1099 – 30 YR FX Only	
INTEREST ONLY	• MIN FICO 660 • MAX LTV 90%				<ul> <li>MIN FICO 680</li> <li>LN AMT &lt;=\$2.0MM - MAX LTV 80%,</li> <li>LN AMT &gt;\$2.0MM - MAX LTV 70%</li> <li>LN AMT &gt;\$2.5MM MAX LTV 65%</li> </ul>		
	SFD, SFA, 2-4 Units & Co	ndos	SFD, SFA, 2-4 Units & O	Condos	SFD, SFA, 2-4 Units & O	Condos	
	2-4 Units & Warrantable • MAX LTV/CLTV 85%		2-4 Units & Warrantab • MAX LTV/CLTV 85%		2-4 Units • MAX LTV 80% Warrantable Condo • MAX LTV 85%		
ELIGIBLE PROP TYPES	Non-Warrantable Cond MAX 85% LTV/CLTV MAX LN AMT \$2.5MM	os & Condotel	Non-Warrantable Con • MAX LTV/CLTV 80%	dos & Condotels	Non-Warrantable Condos MAX LTV/CLTV 80% Condotel MIN LN AMT. \$150K MAX LN AMT. \$1.0MM PUR/R&T REFI MAX LTV 75% C/O MAX LTV 65%		
INELIGIBLE PROP TYPES	Manufactured, Co-ops, I	Mixed use	Manufactured, Co-ops	, Mixed use	Manufactured, Co-ops, Mixed use		
RURAL	<ul> <li>Not permitted</li> <li>Properties may not be appraisal as rural or A</li> <li>MAX Acres 20 – Not zo</li> <li>Greater than 10 acres</li> </ul>	G. oned rural or AG MAX LTV/CLTV 80%	Rural MAX 75%		Up to 20 acres permitt	ed	
FLORIDA CONDOS	<ul> <li>Condo's 3 stories or greater AND over 30 YRS old; OR</li> <li>25 YRS old and within 3 miles of the coast</li> <li>A structural inspection required.</li> <li>Unacceptable reports - Ineligible</li> </ul>			N/A	N/A		
DECLINING VALUES	Appraisal indicated dec • PUR MAX 85% • REFI MAX 80% • MAX LN AMT \$2MM	lining market	Appraiser indicated de • 5% LTV Reduction	clining market	<ul> <li>Appraiser indicated declining market and LTV</li> <li>&gt;65%</li> <li>5% LTV Reduction</li> </ul>		



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SHARP	S	С	I
PROPERTIES LISTED FOR SALE	<ul> <li><b>R&amp;T</b> - Must be taken off the market prior to the application date.</li> <li><b>CASH-OUT</b></li> <li><b>PR &amp; 2<sup>nd</sup> HM</b></li> <li>MIN 6 MO from the listing expiration date.</li> <li><b>INV Properties</b></li> <li>Less than 6 MO from listing expiration permitted with a 3 YR PPP</li> <li>LTV based off the lesser of the lowest list price of appraised value</li> </ul>	<ul> <li>R&amp;T - Must be taken off the market prior to the application date.</li> <li>INV - Must have MIN 3 YR PPP where State allowed.</li> <li>CASH-OUT <ul> <li>Must be taken off the market MIN 3-6 MO prior to the application date.</li> <li>OR</li> <li>Taken off the market 1 day prior to loan application with a 5% LTV reduction required.</li> </ul> </li> <li>INV - Must have MIN 3 YR PPP where State allowed.</li> <li>LTV based off the lesser of the lowest list price of appraised value.</li> </ul>	<ul> <li><b>R&amp;T</b> - Must be taken off the market prior to the application date</li> <li><b>INV Properties</b> <ul> <li>Must have a 3 YR PPP</li> </ul> </li> <li><b>CASH-OUT</b> <ul> <li><b>PR &amp; 2<sup>nd</sup> HM</b></li> </ul> </li> <li>Must be taken off the market at least 6 MO prior to application date; or a 5% LTV reduction INV Properties <ul> <li>Must be taken off the market at least 6 MO prior to application date; or a 5% LTV reduction and a 3 YR PPP</li> </ul> </li> </ul>
CASH-OUT	<ul> <li>MAX C/O Amounts:</li> <li>Unlimited</li> <li>Payoff of delinquent R.E. Taxes 60+ days delq. is considered C/O</li> <li>C/O may be used to meet reserve requirements</li> </ul>	MAX C/O Amounts: • LTV <= 60% Unlimited • >60% MAX \$750K • C/O may be used to meet reserve requirements	<ul> <li>MAX C/O Amounts:</li> <li>LTV &gt;65%, \$1.0 MM</li> <li>LTV &lt;=65% Unlimited</li> <li>C/O amounts may be used to meet reserve requirements</li> </ul>
S/E BORROWERS	<ul> <li>Self-employment MIN 1 year.</li> <li>Same line of work MIN 2 years</li> <li>Less than 2 YRS S/E - MAX LTV 80% &amp; MAX DTI 43%</li> </ul>	<ul><li>Self-employment MIN 1 year.</li><li>Same line of work MIN 2 years</li></ul>	<ul> <li>Self-employment MIN 1 year.</li> <li>Same line of work MIN 2 years</li> <li>.</li> </ul>
PERSONAL BANK STMT	<ul> <li>2 MO Business Bank Statements required</li> <li>Co-Mingled accounts an expense factor must be applied as outlined in the Business Bank Statement program.</li> </ul>	When business bank statements are not provided a 10% expense factor must be applied	When business bank statements are not provided a 10% expense factor must be applied
ASSETS AS INCOME	Eligible assets, less down payment, closing costs, reserves ÷ 84 Months	Eligible assets, less down payment, closing costs, reserves ÷ 84 Months	Eligible assets, less down payment, closing costs, reserves ÷ 60 Months • <b>Supplemental Assets</b> – Not available
CREDIT EVENT SEASONING	<ul> <li>BK 7 &amp; 13 – 48 MO discharge/dismissal date</li> <li>FC, SS, DIL, Mod, 120+ housing late 48 MO. From application date</li> </ul>	<ul> <li>BK 7 &amp; 13 - 24 MO. discharge/dismissal date</li> <li>FC, SS, DIL, Mod, 120+ housing late 24 MO. From application date</li> </ul>	<ul> <li>BK 7 &amp; 13 - 36 MO. Discharge/dismissal date</li> <li>SS, DIL, FC, Mod, 120+ housing late 36 MO from application date</li> </ul>
TRADELINE REQUIREMENTS	<ul> <li>Each borrower with 3 reporting FICO scores does not need to meet tradeline requirements OR</li> <li>3 tradelines reporting for last 12 MO. or 2 reporting for 24 MO w/activity in past 12 MO</li> </ul>	<ul> <li>3 tradelines reporting for last 12 MO. (open or closed w/activity in the past 12 MO.) or</li> <li>2 reporting for 24 MO w/activity in past 12 MO, or</li> <li>3 credit scores with 1 tradeline reporting for a MIN of 36 MO, account may be open or closed w/activity in the past 12 MO.</li> </ul>	<ul> <li>Each borrower with 3 reporting FICO scores does not need to meet tradeline requirements OR</li> <li>3 tradelines reporting for last 12 MO. or 2 reporting for 24 MO w/activity in past 12 MO</li> </ul>

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SHARP	S	С	1
RESERVES	<ul> <li>Based on the subject property PITIA</li> <li>LTV/CLTV ≤85% 6 Mo</li> <li>LTV/CLTV &gt; 85% 12 Mo</li> <li>C/O may be used to meet reserve requirements</li> </ul>	<ul> <li>Based on the subject property PITIA</li> <li>LN AMT &lt;= \$1MM and LTV/CLTV &lt;=70%, 3 MO</li> <li>LTV/CLTV &gt;70% 6 MO</li> <li>LN AMT \$1MM-\$2MM, 9 MO</li> <li>LN AMT &gt;\$2MM 12 MO</li> <li>C/O may be used to meet reserve requirements</li> </ul>	<ul> <li>Based on the subject property PITIA</li> <li>LTV/CLTV ≤85% 6 Mo.</li> <li>LTV/CLTV &gt; 85% 12 Mo.</li> <li>C/O may be used to meet reserve requirements</li> </ul>
RESIDUAL INCOME	N/A	N/A	\$1,500 required
GIFT FUNDS	<ul> <li>Permitted</li> <li>MIN borrower contribution, PR &amp; 2<sup>nd</sup> HM 5%, INV 10%</li> <li>Funds may not be used to meet reserve requirements.</li> </ul>	Permitted • PR only • MIN borrower contribution 5%	<ul> <li>Permitted</li> <li>PR 100% gift funds permitted</li> <li>2<sup>nd</sup> HM &amp; INV borrower contribution MIN 10%</li> </ul>
< 12 MO HOUSING HISTORY/RENT FREE	MAX DTI 43%     MAX LTV/CLTV 80%	<ul><li>MIN FICO 680</li><li>LTV &gt;80%</li></ul>	• MAX DTI - 45%
NON-OCCUPANT CO- BORROWER	<ul> <li>Full Doc only</li> <li>PUR only</li> <li>Occupying borrower must have a DTI &lt;60%.</li> <li>NOCB must be on title.</li> </ul>	<ul> <li>Full Doc Only</li> <li>MAX LTV/CLTV 80%</li> <li>PR, 1-unit only</li> <li>MAX DTI Occ borrower 50%</li> <li>Combined DTI MAX 45%</li> </ul>	Borrower must meet standard DTI requirements.
BORROWERS	<ul> <li>U.S. Citizens, Perm Res Aliens &amp; Non-Perm Res Aliens</li> <li>VISA Waivers in lieu of residency documents will not be accepted.</li> <li>Foreign Nationals not permitted.</li> </ul>	<ul> <li>U.S. Citizens, Perm Res Aliens &amp; Non-Perm Res Aliens</li> <li>Foreign Nationals not permitted</li> </ul>	<ul> <li>U.S. Citizens, Perm Res Aliens &amp; Non-Perm Res Aliens</li> <li>Foreign Nationals not permitted</li> </ul>
ESCROW WAIVERS	<ul> <li>Tax &amp; Insurance waivers permitted when LTV ≤80%, MIN FICO 720, MIN 12 MO. Reserves</li> <li>Tax &amp; Insurance waivers are NOT permitted on HPML loans.</li> <li>Required Flood insurance must be escrowed</li> </ul>	<ul> <li>Tax &amp; Insurance waivers permitted when, DTI ≤43%, MIN FICO 700, MIN Reserves 6 MO. (excluding C/O proceeds) LTV/CLTV ≤ 70%, CA ≤ 90%</li> <li>Tax &amp; Insurance waivers are NOT permitted on HPML loans.</li> <li>Required Flood insurance must be escrowed.</li> </ul>	<ul> <li>Tax &amp; Insurance waivers permitted when LTV ≤80%</li> <li>Required Flood insurance must be escrowed.</li> </ul>
STATE OVERLAYS	CT, FL, IL, NJ, NY – MAX LTV/MAX LN AMT: • PUR 85% • R&T and C/O – 80% • MAX LN AMT - \$2MM		



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