

FULL/ALT DOC													
				PURCHASE	R/T	c/o					PURCHASE	R/T	c/o
Occupancy	Units	Loan Amount	MIN FICO	MAX LTV/CLTV	MAX LTV/CLTV	MAX LTV/CLTV	Occupancy	Units	Loan Amount	MIN FICO	MAX LTV/CLTV	MAX LTV/CLTV	MAX LTV/CLTV
Primary Residence	1		740+	80%	80%	75%	Second Home & Investments	1	<=\$2.0MM	700+	80%	80%	75%
		<=\$2.0MM	700	80%	80%	75%				680	75%	75%	70%
		1	680	75%	75%	70%			<=\$2.5MM	700+	75%	75%	65%
		<=\$2.5MM	740+	80%	80%	65%			<=\$3.0MM	700+	70%	70%	N/A
			700	75%	75%	65%			'				
		<=\$3.0MM	740+	75%	75%	N/A							
			700	70%	70%	N/A							
			700	7070		OCUMENTAT	ON TYPES						
						FULL DOCUMI							
WAGE EARNER		lor 2	YRs I W-2 Pay	/stubs w/YTD e		I OLL DOCOMI	INIAIION						
SELF-EMPLOYE			1 or 2 YRs W-2, Paystubs w/YTD earnings 1 or 2 YRs Tax Returns (Personal & Business as applicable) YTD P&L										
	_		· · · · · · · · · · · · · · · · · · ·			BANK STATEM							
CELE EMPLOYE	- D	Borre	Borrowers must be self-employment for a MIN of 2 years from the date of the Note										
SELF-EMPLOYED		Busi	Business must be in existence MIN 2 years from the date of the Note.										
NSF'S	NSF	NSF only need to be considered when resulting in a bank fee All NSFs require a LOE from the borrower and UW evaluation required.											
LARGE DEPOSI			Deposits >50% of the average balance in the past 12 MO must be sourced.										
BANK STATEME	NT DATE		The most recent statements must be within 90 days of the Note date										
OWNERSHIP		Borrower must be a MIN 25% owner of the business verified by a CPA/Tax preparer letter, operating agreement or equivalent.											
CO-MINGLED A	CO-MINGLED ACCOUNTS		Single account reflecting both personal and business expenses. Co-mingled will be considered a business bank statement and an expense factor needs to be applied. 12/24 MONTH PERSONAL BANK STATEMENTS										
MULTIPLE ACCO	OLINTS	May	boused for my	ultiple business					account to us	o anothor			
BUSINESS BAN			May be used for multiple businesses or when a borrower can show they have closed one account to use another.										
STATEMENTS	Λ.	2 MC	2 MO. Business bank statements required reflecting business activity & transfers to personal account.										
STATEMENTS			12/24 MONTH BUSINESS BANK STATEMENTS										
QUALIFYING INCOME		2. 3.	 50% expense ratio – qualifying income is the MO. net income from deposits less the 50% expense ratio. P&L from a CPA or licensed tax preparer – qualifying income is the net income from deposits less the P&L expense ratio MIN 10% 										
		Not	eligible		PROFI	I AND LOSS (I	2 MONTHS) INCC)ME					
		1401	engible			1099 (24 M	onths)						
BORROWERS		Indiv	iduals naid via	1099 hut are n	ot husiness ou		ontrisj –						
RECEIPT OF INC													
EXPENSE RATIO			10% Fixed expense ratio required										
OCCUPANCY													
			51115			ASSETS AS	S INCOME						
SUPPLEMENTA	Not	Not permitted											
MAX LTV			Reduced by 10%										
OCCUPANCY			PR and 2 nd HM only										
SEASONING			Assets must be seasoned for MIN 3 MO										
QUALIFYING INCOME			Net Qualified Assets/84 MO										
ELIGIBLE ASSET	TS	100%	100% of checking or savings 80% of stocks & bonds 70% of retirement assets – 60% for borrowers under 59 ½										



INELIGIBLE ASSETS	Business Assets, Foreign Assets, proceeds from sale of real estate which is not seasoned for a MIN of 3 MO, privately traded or restricted/non-vested stock							
		GENERAL REQUIREMENTS						
OCCUPANCY	PR, 2 nd HM & INV							
LOAN AMOUNTS	MIN \$150K MAX \$3.0MM							
	FIXED 30 YR							
TERMS	INTEREST ONLY 30 YR FIXED and 40 YR FIXED							
NITEDECT ONLY	MAX 75% LTV/CLTV	I/O Period 10 YRs Amortization period 20 YRs Maturity 30 YRs	tization period 20 YRs Maturity 30 YRs QUALIFYING PAYMENT U					
NTEREST ONLY	MIN FICO 700	FTHB Not permitted		•				
ELIGIBLE PROPERTY TYPES	 SFD, SFA, 2-4 Units & Warrantable Condos 2-4 Units and Warrantable Condos MAX LTV/CLTV 75% 2-4 Units – FTHB ineligible Properties MAX acreage 10 – cannot be zoned rural or agricultural 							
INELIGIBLE PROPERTY TYPES	Manufactured, Co-op	s, Non-Warrantable Condos, Condotels, Mixed Use, Leaseholds, Rural						
RURAL	Not permitted							
CASH-OUT	MAX C/O Amounts: LTVs <=70% Unlimited LTV >70% \$500K MIN 6 MO seasoning from most recent event Not permitted in declining markets C/O cannot be for personal use when business purpose							
CASH-OUT SEASONING	 MIN 6 MO since the most recent mortgage transaction (Note to Note date). Delayed Financing or buyout of a co-owner excluded from seasoning requirements. 							
PROPERTIES LISTED FOR SALE	Properties listed for sale or nurchased in the previous 6 months from the date of application are inclining							
SELLER CONCESSIONS	PR & 2 nd HM • LTV/CLTV <=75% 9% • LTV/CLTV >75% 6% INV • ALL LTV/CLTV 6%							
ENTITY LENDING/VESTING	 Vesting and Lending to the entity permitted. Note/Mortgage/Deed in the name of the entity (LLC, LP, GP, CORP & S CORP). Credit qualifying using individual borrower – Personal Guaranty by the individual borrower Required Foreign Entities not permitted. 							
2 ND LIENS	New subordinate financing not permitted. Re-subordinated liens subject to: PR MAX CLTV 90%, 2 nd HM MAX CLTV 85%, INV Ineligible Second lien may not be privately held, HELOC or Reverse Mortgage.							
ESCROW WAIVERS	PR and 2 nd HM only w Loan must be non-HF							
		UNDERWRITING REQUIREMENTS						
DTI	MAX 50% DTIs that e	exceed 43% a MIN 740 FICO is required						
REPRESENTITIVE CREDIT SCORE (FICO)	Primary Wage Earner	r - 3 scores lowest MID score 2 scores - lowest score						



FIRST COLONY FCMTPO	
TRADELINE REQUIREMENTS	All borrowers must meet the tradeline requirements: • 3 tradelines reporting for last 12 MO. or 2 reporting for 24 MO w/activity in past 12 MO. Or 24 MO mortgage history reporting on the credit report. • Tradelines used cannot reflect late payments. • Deferred accounts (w/o a payment history) may not be used. • Accounts closed <12 MO may be considered.
HOUSING HISTORY	 Rent free period does not exceed 12 MO Rent free period is consecutive Housing history for previous 12 MO required Borrower LOE required
HOUSING PAYMENT HISTORY	0 x 30 x 12 FTHB 0 x 30 x 24
CREDIT EVENT SEASONING	 BK 7 & 13 – 48 MO discharge/dismissal date FC, SS, DIL, Mod, 120+ housing late 48 MO. From application date FTHB 7 YRS Seasoning required
COLLECTIONS	 Collections and charge-offs < 24 months old with a maximum cumulative balance of \$5,000 All medical collections Collections from factoring companies when the original debt can be verified on the credit report. Accounts may be left open with sufficient reserves to cover balance in addition to required reserves. Payment calculated at 5% of the remaining balance must be included.
FIRST TIME HOMEBUYER	Defined as a borrower with no ownership interest in a residential property located in the US for the preceding 5 Yrs. If any borrower has had ownership interest as defined above the loan is not subject to the following requirements. • MIN 1 borrower w/0 X 30 X 24 verified primary housing history required. • MAX DTI 43% • 2-4 Units – Ineligible • I/O – Ineligible • 7 YRS credit event seasoning
RESIDUAL INCOME	Applies to HPML loans or when DTI >43% Household Members: 1 Person = \$1,500 2 Person = \$2,500 \$150 per additional household member
BORROWERS	 U.S Citizens Perm-Res Aliens Non-Perm-Res Aliens (H1B & L1 Visa only) MAX 75% LTV – Borrowers must have US credit and meet tradeline requirements Non-Occupant Co-Borrowers – PR only, MAX 43% DTI, C/O not permitted The following is ineligible Borrowers with ITINs Foreign Nationals
TRANSCRIPTS	Required - Wage Earner Income and Full Doc Ioans only
LOAN AMTS	Loan amounts ≥\$2.0MM a second signature required.
NON-ARMS LENGTH	Not permitted
ASSETS	For cash to close sourced for 30 days
RESERVES	Based on the subject property PITIA LN AMTs <=\$500K 3 MO LN AMTs >\$500K - \$1.5MM 6 MO LN AMTs >\$1.5MM 9 MO LN AMTs >\$2.5MM 9 MO LN AMTs >\$2.5MM 12 MO C/O may be used to meet reserve requirements.



GIFT FUNDS	Permitted • MAX LTV/CLTV 75% PR & 2nd HM • 1-Unit only • PR only • MIN borrower contributions • 5% PR • 10% 2nd HM Gift funds may not be used to meet reserve requir	ements			
	APP	RAISAL REC	QUIREMENTS		
APPRAISAL	LN AMTS <\$2.0 MM - 1 Full Appraisal LN AMTS ≥\$2.0MM - 2 Full Appraisals	CDA	CDA < 10% of appraised value full second appraisal required	CU	CU of 2.5 or less CDA not required.
DECLINING MARKETS	Appraiser indicated declining market. • 5% LTV Reduction when LTV >65% LTV • C/O Not permitted				
	GEO	GRAPHIC RI	ESTRICTIONS		
STATE OVERLAYS	All Occupancies Baltimore City Row Homes ineligible Baltimore City, MD MD – PR and 2 nd HMs ineligible Orange County, NY TX Refi's ineligible Investment properties located in: Baltimore City, Maryland Brooklyn, NY Charlotte, Lee, Hendry, Glades Counties, FL Indianapolis, IN Lubbock, TX Patterson, NJ Washington, DC				