

	SHARP S Standard, Bank Statement, 1099												
					R/T	c/o					PURCHASE	R/T	c/o
Occupancy	Units	Loan Amount	FICO	MAX LTV/CLTV	MAX LTV/CLTV	MAX LTV/CLTV	Occupancy	Units	Loan Amount	FICO	MAX LTV/CLTV	MAX LTV/CLTV	MAX LTV/CLTV
			700+	90%	85%	80%			<=\$1.0MM	680+	85%	80%	75%
		<=\$1.0MM	680	90%	85%	75%			<-\$1.0MM	660	80%	80%	75%
			660	80%	80%	75%				700+	85%	80%	75%
			700+	90%	85%	80%			<=\$1.5MM	680	85%	80%	75%
		<=\$1.5MM	680	85%	80%	75%				660	80%	75%	75%
			660	80%	75%	75%				720+	85%	80%	75%
			720+	85%	80%	80%	Sacand		<=\$2.0MM	700	85%	75%	70%
Duimenu		<=\$2.0MM	700	85%	75%	70%	Second Home &	e & 1	~=\$Z.UIVIIVI	680	80%	75%	70%
Primary Residence	1	~- \$Ζ.ΟΙ ν ΙΙνΙ	680	80%	75%	70%				660	75%	70%	65%
Residence			660	75%	70%	65%	Investments			720+	80%	75%	75%
			720+	80%	75%	75%			<=\$2.5MM	680	75%	70%	65%
		<=\$2.5MM	680	75%	70%	65%				660	70%	65%	65%
			660	70%	65%	65%				720	75%	70%	70%
			720+	75%	70%	70%			<=\$3.0MM	700	75%	70%	65%
		<=\$3.0MM	700	75%	70%	65%				680	70%	65%	65%
			680	70%	65%	65%			<=\$3.5MM	700+	70%	65%	N/A
		<=\$3.5MM	700+	70%	65%	N/A							

	SHARP S Profit & Loss Statement, Asset Utilization												
				PURCHASE	R/T	c/o					PURCHASE	R/T	c/o
Occupancy Units	Units	Loan Amount	FICO	MAX LTV/CLTV	MAX LTV/CLTV	MAX LTV/CLTV	Occupancy	Units	Loan Amount	FICO	MAX LTV/CLTV	MAX LTV/CLTV	MAX LTV/CLTV
		<-¢1 ΟΝΔΝΔ	700+	80%	75%	70%			<=\$1.5MM	680+	80%	75%	70%
		<=\$1.0MM	680	80%	75%	70%	Second		<=\$2.0MM	700+	80%	75%	70%
		<=\$1.5MM	700+	80%	75%	70%	Home &	1		680	75%	70%	65%
		~-μινισιτή 	680	80%	75%	70%	Investments		<=\$2.5MM	720	75%	70%	70%
Primary	١,	<=\$2.0MM	700+	80%	75%	70%				700	75%	70%	65%
Residence		~- \$2.ΟΙ ν ΙΙ ν Ι	680	75%	70%	65%							
			720+	75%	70%	70%							
		<=\$2.5MM	700	75%	70%	65%							
			680	70%	65%	60%							
		<=\$3.0MM	700+	70%	N/A	N/A							



					SHAR	RP C					
_	Loan	MIN	PURCHASE	R/T	c/o		Loan	MIN	PURCHASE	R/T	C/O
Occupancy	Amount	FICO	MAX LTV/CLTV	MAX LTV/CLTV	MAX LTV/CLTV	Occupancy	Amount	FICO	MAX LTV/CLTV	MAX LTV/CLTV	MAX LTV/CLTV
		720+	90%1	90%1	80%		<=\$1.0MM	700+	85%	85%	75%
	<=\$1.0MM	680	80%	80% ¹	80%		<-\$1.0MM	660	80%	80%	70%
		660	80%	80%	70%			700+	80%	80%	75%
		700	85%	85%	75%		<=\$1.5MM	680	80%	80%	70%
	<=\$1.5MM			660	75%	75%	70%				
		660	75%	75%	70%	Second		700+	80%	80%	70%
		740+	85%	85%	75%	Second Home	<=\$2.0MM	680	75%	75%	65%
	<=\$2.0MM	700	80%	80%	75% ⁵	потте		660	70%	70%	60%
Duimonu	mary	680	75%	75%	65%			700+	75%	75%	65%
Residence		660	75%	75%	60%		<=\$2.5MM	680	70%	70%	
Residence		720+	80%	80%	70%			660	65%	65%	
	<=\$2.5MM	700	75%	75%	65%		<=\$3.0MM	700+	70%	70%	60%
	\-\$2.5IVIIVI	680	70%	70%	60%		<=\$3.5MM	720+	60%	60%	
		660	70%	70%			<=\$1.0MM	700+	85%	85%	75%
		720+	75%	75%	70% ³		~=\$1.01v11v1	660	80%	80%	70%
	<=\$3.0MM	700	70%	70%	65% ⁴			720+	80%	80%	75%
		680	65%²	65%²			<=\$1.5MM	680	80%	80%	70%
	<=\$3.5MM	740+	65%	65%				660	75%	75%	70%
	الااالااد.دو->	720	60%	60%		Investment		700+	80%	80%	70%
¹ 2-4 Units MA	XX LTV/CLTV 8	5%				ilivestillelit	<=\$2.0MM	680	75%	75%	65%
² 1-Unit only								660	70%	70%	60%
³ 2-4 Units M								700+	75%	75%	65%
	AX LTV/CLTV 6						<=\$2.5MM	680	70%	70%	
	AX LTV/CLTV 7							660	65%	65%	
° 2-4 Units M	AX LTV/CLTV 7	′0%					<=\$3.0MM	700+	70%	70%	60%

²⁻⁴ Units MAX LTV/CLTV 70%



	SHARP I										
	_		PURCHASE	R/T	c/o				PURCHASE	R/T	c/o
Occupancy	Loan Amount	MIN FICO	MAX LTV/CLTV	MAX LTV/CLTV	MAX LTV/CLTV	Occupancy	Loan Amount	MIN FICO	MAX LTV/CLTV	MAX LTV/CLTV	MAX LTV/CLTV
	< \$1.5MM	720+	85% ^{1,2}	85% ^{1,2}	80%			740+	80%	80%	80%
		700	80%	80%	80%		< \$1.5MM	700	75%	75%	75%
		680	80%	80%	75%		< \$1.5ΙVΙΙVΙ	680	70%	70%	70%
Primary		660	70%	70%	70%			660	70%	70%	70%
Residence		720+	80%	80%	75%	Investment		740+	80%	80%	75%
& Second	< \$2.0MM	700	80%	80%	75%	Investment	< \$2.0MM	700	75%	75%	70%
Home	< \$2.0IVIIVI	680	80%	80%	75%		< \$2.01VIIVI	680	70%	70%	65%
		660	70%	70%	70%			660	70%	70%	65%
	≤ \$3.0MM	700+	75%	75%	75%		≤ \$3.0MM	700+	75%	75%	65%
	≥ \$3.01V11V1	680	75%	75%	75%		≥ \$3.0MM	680	75%	75%	65%

¹2nd Home MAX LTV/CLTV 80%

²> 80% LTV 0x30x12 required and >36 Mo credit event seasoning required



	GENERAL	PROG	RAM GUIDANO	CE					
REFER TO PROGRAM SPECIFIC REQUIREMENTS FOR OVERLAYS									
MAX DTI	50% OCCUPAN	NCY	PR, 2 nd HM & INV	HOUSING HISTORY	See below				
CREDIT SCORE	Primary Wage Earner - 3 scores lowest I	Primary Wage Earner - 3 scores lowest MID score 2 scores - lowest score							
COLLECTIONS	Amounts remaining open non-MEDAll items affecting title must be paid	orior to or at clo							
CASH-OUT SEASONING	 MIN >6 MO >12 MO - Appraised Value ≤12 MO Lesser of PUR price + improve 		aised Value						
FIRST TIME HOMEBUYER	Borrowers who have had no homeowne	ership in the pa	st 3 YRS. MAX DTI 43% I/O ine	ligible DTI >36%; Payme	nt shock limited to 300%				
TRANSCRIPTS	Full Doc - Required ATL Doc - Required	d on non-self-e	mployment income (e.g. W2) us	sed to determine the qua	llifying income.				
BUSINESS NARRATIVE	Business Narrative required for all S/E a	nd 1099 borrov	vers.						
INTEREST ONLY	I/O period 10 YRS. Qualifying PITIA pay	ment using th	e fully amortization term (e.g. 30) YR FX – 10 YR I/O = 20 YI	R Qual Term)				
ENTITY LENDING	INV Properties permitted Business Pur	pose loans ma	y be vested in LLC, LP, GP, CORF	P & S CORP Foreign Ent	ities not permitted				
SECOND SIGNATURE	Loan amounts ≥\$2MM a second signature is required.								
SUBORDINATE FINANCING	New subordinate financing not permitted. Re-subordinated liens subject to MAX LTV Second lien may not be privately held, HELOC or Reverse Mortgage.								
NON-ARMS	Primary Residence only - Tenant purchasing from landlord acceptable – 12 MO. Canceled checks, VOR not permitted MAX LTV 80% Verification of earnest money required, see guidelines for complete details.								
CONCESSIONS Seller Concessions - PR & 2nd HM MAX 6% INV MAX 3%									
	APPRAISAL REQUIREMENTS								
APPRAISAL	 LN AMTS <\$2.0 MM - 1 Full Appraisal LN AMTS ≥\$2.0MM - 2 Full Appraisals 	CDA	CDA > 10% of appraised valuesecond appraisal required	e full CU	CU of 2.5 or less CDA not required.				
		STA	TES						
INELIGIBLE	HI, NY		TX 50 (a) (6) and (a) (4) Ine	igible					
		СОМР	LIANCE						
High cost or Section 32 loans not	permitted								
	Do	CUMENT	ATION TYPES						
		FULL DOCU	MENTATION						
WAGE EARNER	1 or 2 YRs W-2, Paystubs w/YTD earning	gs							
SELF-EMPLOYED	1 or 2 YRs Tax Returns (Personal & Busi	ness as applica	ble) YTD P&L						
		BANK STATE	MENTS - ALL						
SELF-EMPLOYED	Borrowers must be in the same line of v	work for a MIN	2 YRS Business must be in exis	tence of a MIN of 1 YR.					
NSF'S	NSF only need to be considered when r	esulting in a ba	ank fee All NSFs require a LOE	from the borrower and U	W evaluation required				
LARGE DEPOSITS	Deposits >50% of the total income requ	ires a borrower	LOE and UW evaluation or amo	ounts excluded.					





BUSINESS OWNERSHIP	Borrower must be MI	N 25% ow	ner.	TAX	TRANSCRIP	TS/RETURN	S	Not Require	ed
		PERSON	IAL BANK STATE	EMENTS (12/24	MONTHS) II	NCOME			
ACCOUNTS		MAX 1 account may be used to determine qual income.							
SUPPORTING DOCUMENTS	2 MO. Business bank	statemen [:]	ts required reflec	cting business	activity & trai	nsfers to per	sonal accou	nt.	
SOFFORTING DOCUMENTS	When Business bank	cannot be	e provided refer	to program spe	ecifics for exc	ceptions, wh	ere applicat	ole	
QUALFIYING INCOME	100% of the eligible d	100% of the eligible deposits ÷ 12/24 MO.							
	BUSINESS BANK STATEMENTS (12/24 MONTHS) INCOME								
EXPENSE FACTOR	Standard – 50% - less		-	_	•				
PROFIT & LOSS STATEMENTS	1. MIN 10% - CPA/E/ Gross receipts m						S.		
EXPENSE STATEMENTS	2. MIN 10% - CPA/E	4/Tax prep	oarer Expense St	atement cover	ing the same	e time period	d as the ban	k statemen	ts.
QUALIFYING INCOME	Eligible deposits, less	expense f	actor, X the % of	ownership					
			PROFIT AND LC	SS (12 MONTH	S) INCOME				
FICO/LTVS/TERMS	MIN FICO	660	MAX LTV/CLT	V PUR/R&T	80%	c/o	70%	TERMS	30 YR Fixed only
BORROWERS	Borrower must be self-employed MIN 2 YRS Business existence MIN 1 YRS Business Ownership ≥25%								
DOCUMENTATION	Most recent 3 rd party prepared Profit & Loss Statement - CPA/EA/Tax Attorney only PTIN not eligible								
BUSINESS BANK STATEMENTS	Most recent 2 MO Business Bank Statements required. Total deposits must be within 35% of gross receipts on P/L.								
TAX PREPARED	3RD party preparing must attest to filing the borrowers most recent tax returns Borrowers who file their own tax returns are ineligible								
QUALIFYING INCOME	Net income from P&l	., X percer	nt of ownership/1	2 MO		TAX TRAN	SCRIPTS/RE	ETURNS	Not required
			1099 (12	MONTHS) INCO	OME				
FICO/LTVS/TERMS	Follow bank stateme			TERMS	30 YR Fixe	3			
BORROWERS	100% Commission, gi- borrower owned enti		or Independent	Contractors 1	YR receipt o	f 1099 requir	ed, 2 YRS sa	me line of w	vork 1099 cannot come from a
EVIDENCE OF RECEIPT	Most recent 30 days p	paystub w	/YTD earnings or	3 MO. bank st	atements evi	idencing der	oosits,		
EXPENSE FACTOR	Standard 10% or WVC	E from er	mployer stating t	he borrower is	not required	d to pay for a	ny un-reiml	bursed busi	ness expenses.
TAX TRANSCRIPTS/RETURNS	4506-C wage/income		•		-				
QUALIFYING INCOME	Most recent year 1099	AVG over	12 MO, less expe	ense factor, if a	oplicable				
			ASSI	ET AS INCOME					
FICO/LTVS/TERMS	MIN FICO		680	MAX LTV/C		80%			O YR Fixed only
UTILIZATION	Assets may be used a		ome source (Asse	et Utilization) o	r used in cor	mbination w	ith other inc	come (Asset	Supplementation).
TRANSACTIONS	Cash-out not permitt				GIFT FU			Not permit	
ELIGIBLE ASSETS	100% checking/saving	gs/money	market 70% sto	cks/bonds/mu	tual funds F	Retirement ≥	: 59 1/2 70% -	- < 59 1/2 609	%
MIN ASSETS	Lesser of 1.5x the loan		or \$1MM						
QUALIFYING INCOME	Refer to program spe	cific		TAX	TRANSCRIP	TS/RETURN	IS	Not require	ed



SHARP		S		С			
HOUSING HISTORY	1x30x12		0x30x12		1x30x12		
LOAN AMOUNTS	MIN \$150k MAX \$3.5M	М	MIN \$125K MAX \$3.0	MM	MIN \$125K MAX \$3.0N LN AMT < \$150K – MA)		
	FIXED	15 YR, 30 YR, 40 YR	FIXED	15 YR, 30 YR	FIXED	30 YR, 40 YR	
TERMS	INTEREST ONLY	30 YR, 40 YR Fixed	INTEREST ONLY	30 YR, 40 YR FIXED	INTEREST ONLY	30 YR, 40 YR FIXED	
	P/L, Asset Utilization &	1099 – 30 YR FX Only	P/L, Asset Utilization	& 1099 – 30 YR FX Only	P/L, Asset Utilization 8	1099 – 30 YR FX Only	
	• MIN FICO 660		• MAX 90%		MIN FICO 660		
INTEREST ONLY	• MAX LTV 90%				• LN AMT <=\$2.0MM -	MAX LTV 80%,	
INTEREST ONLY					 LN AMT >\$2.0MM - I 	MAX LTV 75%	
					 LN AMT >\$2.5MM M 	AX LTV 70%	
	SFD, SFA, 2-4 Units & C	ondos	SFD, SFA, 2-4 Units &	Condos	SFD, SFA, 2-4 Units & 0	Condos	
	2-4 Units & Warrantabl		2-4 Units & Warrantal	ble Condos	2-4 Units		
	MAX LTV/CLTV 85%		MAX LTV/CLTV 85%		• MAX LTV 80%		
					Warrantable Condo		
					 MAX LTV 85% 		
ELIGIBLE PROP TYPES	Non-Warrantable Cond	dos & Condotel	Non-Warrantable Cor	ndos & Condotels	Non-Warrantable Con	dos	
	MAX 85% LTV/CLTV		MAX LTV/CLTV 80%		MAX LTV/CLTV 80%		
	MAX LN AMT \$2.5MM	1			Condotel		
					• MIN LN AMT. \$150K		
					• MAX LN AMT. \$1.0M	М	
					PUR/R&T REFI MAX LTV 75%		
					• C/O MAX LTV 65%		
INELIGIBLE PROP TYPES	Manufactured, Co-ops,	Mixed use	Manufactured, Co-op	os, Mixed use	Manufactured, Co-ops	s, Mixed use	
RURAL	Rural MAX 80% for Pur	chase, 75% for Refinance	Rural MAX 75%		Up to 20 acres permit	ted	
		greater AND over 30 YRS					
	old; OR						
FLORIDA CONDOS	• 25 YRS old and within	n 3 miles of the coast		N/A		N/A	
	A structural inspection	•					
	 Unacceptable report 	s - Ineligible					
	Appraisal indicated de	clining market	Appraiser indicated d	leclining market		eclining market and LTV	
DECLINING VALUES	• PUR MAX 85%		• 5% LTV Reduction		>65%		
DECLINING VALUES	REFI MAX 80%				• 5% LTV Reduction		
	MAX LN AMT \$2MM						



SHARP	S	C	
PROPERTIES LISTED FOR SALE	R&T - Must be taken off the market prior to the application date. CASH-OUT PR & 2 nd HM • MIN 6 MO from the listing expiration date. INV Properties • Less than 6 MO from listing expiration permitted with a 3 YR PPP • LTV based off the lesser of the lowest list price of appraised value	R&T - Must be taken off the market prior to the application date. INV - Must have MIN 3 YR PPP where State allowed. CASH-OUT • Must be taken off the market MIN 6 MO prior to the application date. • OR • Taken off the market 1 day prior to loan application with a 5% LTV reduction required. • INV - Must have MIN 3 YR PPP where State allowed. LTV based off the lesser of the lowest list price of appraised value.	R&T - Must be taken off the market at least 1 month prior to the application date. Properties listed within 3 mo. of the application date, LTV based on the lesser of the last list price or appraised value. CASH-OUT - Must be taken off the market at least 1 month prior to the application date. Properties listed within 6 mo. of the application date, LTV based on the lesser of the last list price or appraised value.
CASH-OUT	MAX C/O Amounts: Unlimited Payoff of delinquent R.E. Taxes 60+ days delq. is considered C/O C/O may be used to meet reserve requirements	MAX C/O Amounts: LTV <= 60% Unlimited > 60% MAX \$750K C/O may be used to meet reserve requirements	MAX C/O Amounts: LTV >65%, \$1.0 MM LTV <=65% Unlimited C/O amounts may be used to meet reserve requirements
S/E BORROWERS	 Self-employment MIN 1 year. Same line of work MIN 2 years Less than 2 YRS S/E - MAX LTV 80% & MAX DTI 43% 	Self-employment MIN 1 year. Same line of work MIN 2 years	Self-employment MIN 1 year. Same line of work MIN 2 years .
PERSONAL BANK STMT	 2 MO Business Bank Statements required Co-Mingled accounts an expense factor must be applied as outlined in the Business Bank Statement program. 	When business bank statements are not provided a 10% expense factor must be applied	When business bank statements are not provided a 10% expense factor must be applied
P&L INCOME	Max 80% LTV If escrow waivers – max 75% LTV	Max 80% LTV If escrow waivers – max 75% LTV	FICO <720 Max 75% LTV
ASSETS AS INCOME	Eligible assets, less down payment, closing costs, reserves ÷ 84 Months	Eligible assets, less down payment, closing costs, reserves ÷ 84 Months	Eligible assets, less down payment, closing costs, reserves ÷ 84 Months • Supplemental Assets – Not available • Funds held in a trust, not permitted
CREDIT EVENT SEASONING	 BK 7 & 13 – 48 MO discharge/dismissal date FC, SS, DIL, Mod, 120+ housing late 48 MO. From application date 	 BK 7 & 13 - 24 MO. discharge/dismissal date FC, SS, DIL, Mod, 120+ housing late 24 MO. From application date 	 BK 7 & 13 - 36 MO. Discharge/dismissal date SS, DIL, FC, Mod, 120+ housing late 36 MO from application date
TRADELINE REQUIREMENTS	 Each borrower with 3 reporting FICO scores does not need to meet tradeline requirements OR 3 tradelines reporting for last 12 MO. or 2 reporting for 24 MO w/activity in past 12 MO 	 3 tradelines reporting for last 12 MO. (open or closed w/activity in the past 12 MO.) or 2 reporting for 24 MO w/activity in past 12 MO, or 3 credit scores with 1 tradeline reporting for a MIN of 36 MO, account may be open or closed w/activity in the past 12 MO. 	 Each borrower with 3 reporting FICO scores does not need to meet tradeline requirements OR 3 tradelines reporting for last 12 MO. or 2 reporting for 24 MO w/activity in past 12 MO





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RESERVES	Based on the subject property PITIA LTV/CLTV <80% 3 Mo LTV/CLTV 80.01 to 85% 6 Mo LTV/CLTV > 85% 12 Mo C/O may be used to meet reserve requirements	Based on the subject property PITIA LN AMT <= \$1MM and LTV/CLTV <=70%, 3 MO LTV/CLTV >70% 6 MO LN AMT \$1MM-\$2MM, 9 MO LN AMT >\$2MM 12 MO C/O may be used to meet reserve requirements	Based on the subject property PITIA LTV/CLTV ≤85% 6 Mo. LTV/CLTV > 85% 12 Mo. C/O may be used to meet reserve requirements
RESIDUAL INCOME	N/A	N/A	\$1,500 required
GIFT FUNDS	Permitted PR and 2 nd HM only 100% allowed on Full Doc and Bank Statements only MAX LTV 80% Borrowers must meet reserve requirements	Permitted PR only MIN borrower contribution 5% Funds may not be used to meet reserve requirements.	Permitted PR 100% gift funds permitted 2nd HM & INV borrower contribution MIN 10% Funds may not be used to meet reserve requirements.
< 12 MO HOUSING HISTORY/RENT FREE	MAX DTI 43% MAX LTV/CLTV 80%	MIN FICO 680 LTV <80%	MAX DTI - 45% Rent Free borrowers must be living with non-borrowing spouse Rent free letter required and Evidence of an acceptable 12 MO housing payment history from non-borrowing spouse.
NON-OCCUPANT CO- BORROWER	 Full Doc only PUR only Occupying borrower must have a DTI <60%. NOCB must be on title. 	 Full Doc Only MAX LTV/CLTV 80% PR, 1-unit only MAX DTI Occ borrower 50% Combined DTI MAX 45% 	All borrower's must meet standard DTI requirements.
BORROWERS	 U.S. Citizens, Perm Res Aliens & Non-Perm Res Aliens VISA Waivers in lieu of residency documents will not be accepted. Foreign Nationals not permitted. 	U.S. Citizens, Perm Res Aliens Non-Perm Res Aliens w/2 YR credit history Foreign Nationals not permitted	U.S. Citizens, Perm Res Aliens & Non-Perm Res Aliens Foreign Nationals not permitted
ESCROW WAIVERS	 Tax & Insurance waivers permitted when LTV ≤80%, MIN FICO 720, MIN 12 MO. Reserves Tax & Insurance waivers are NOT permitted on HPML loans. Required Flood insurance must be escrowed 	 Tax & Insurance waivers permitted when, DTI ≤43%, MIN FICO 700, MIN Reserves 6 MO. (excluding C/O proceeds) LTV/CLTV ≤ 70%, CA ≤ 90% Tax & Insurance waivers are NOT permitted on HPML loans. Required Flood insurance must be escrowed. 	 Tax & Insurance waivers permitted when LTV ≤80% Required Flood insurance must be escrowed.



SHARP	S	С	1
STATE OVERLAYS	 CT, FL, IL, NJ, NY - MAX LTV/MAX LN AMT: PUR 85% R&T and C/O - 80% MAX LN AMT - \$2MM INV Properties in Baltimore City MD - Ineligible TX - SB 17 - Entities majority owned by, or Individuals who are domiciled and/or citizens of China, Russia, Iran & North Korea ineligible. AZ - SB 1082 - Any borrower, guarantor, principal who qualifies as a foreign adversary agent tied to China, Iran & North Korea ineligible. PA - Investment Properties in Philadelphia County ineligible. 	INV Properties in Baltimore City MD	INV Properties in Baltimore City MD